‘Try to see it my way’. On frame congruence between lobbyists and European Commission officials

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What is at stake?

INTEREURO data:

Interviews with 141 lobbyists and Commission officials on 55 legislative proposals, 2008-2010.
Types of frames held by business and civil society

![Bar chart showing the distribution of frames held by business and civil society. The chart compares self-regarding and other- or ideal-regarding frames. Civil society shows a significantly higher percentage of other- or ideal-regarding frames compared to business.](chart.jpg)
Frame congruence with Commission officials

![Bar chart showing congruence between civil society and business. The chart indicates a higher percentage of no congruence in civil society compared to business.](chart)
Relative frame congruence depends on the scope of conflict
Relative frame congruence depends on the level of media attention
In sum

• Civil society overall more in line with Commission officials’ views of what is at stake

• Odds even out when
  - few groups are involved
  - there is high attention (for business) in media